



S.T. Wooten Corporation **SPECS**

The employee newsletter of S.T. Wooten Corporation

Volume 13, Number 1

Winter 2006

Message from the President

It is hard to believe that another holiday season is upon us. This time of year causes us to pause and reflect on the successes and failures of the past year. It's a time to give thanks for all our blessings and cherish family, friends and loved ones. I'd like to extend to each of you my very best wishes for a Merry Christmas and safe, healthy and Happy New Year.

We've had another year of cooperative weather for the construction industry.

I hope you'll take the time to read the Division Reports that you'll find throughout the newsletter that recap some of the highlights for 2006. Our success depends on each and every division in this company. I appreciate your contribution to the success of S. T. Wooten Corporation. We can't do it without each of you.

We need to work together, cooperate with each other and respect each other's job responsibility. Our first responsibility is safety. Not just your safety but the safety of those working

(continued page 16)



The new asphalt plant, which went online in March, is already bringing in big new jobs.

Expansion to Wilmington Opens Up New Market

When the decision was made to move into the Wilmington market, expectations were high, especially since the area has been experiencing rapid growth.

But, nobody expected the new asphalt plant, which went online in March, to make such a big impact so quickly.

"We've had a very successful year down there, a lot better than we anticipated," said Senior Construction Manager Reade Dawson. "We never anticipated we'd do so well so fast. It's worked out real well for us, and we're really excited."

The plant, which features state-of-the-art equipment, including four 300-ton silos, a dual scale system and 400-ton per hour output, will be joined soon by a new concrete plant which is under construction.

Already, the company has landed some big projects, including a \$6.5 million Wilmington airport runway contract, because of the decision to expand into the new market. And, Dawson expects many, many more now that the company is making its presence felt.

"Everybody is tickled to

(continued on page 2)



(continued from page 1)

death," he said. "The airport project has opened up a lot of people's eyes to what we can do."

The new asphalt plant is located on a 90-acre tract on Sutton Lake Road near Highway 421 outside of town.

"It's a beautiful plant, very impressive," said Sales Manager Jeff Radack. "It's going to do great things for us."

The new concrete plant will help the company have an even greater impact, said Ready Mix Concrete Vice President George Strickland.

"We're going to have a big presence in the Wilmington area," he said. "It's really a growing area, and we feel like it's a good business decision."

The years of studying the area are paying off, he said.

"Our company is continuing to grow, and we look for growing areas," he explained. "The growth in Wilmington has been going on for several years, now. We've watched it and were confident it's a good move. We want to grow in a smart way, and we feel this is it."



The new concrete plant will be open soon.

Safety Program Winners

The 120 Days Without A Lost-Time Accident program has worked well over the last couple of years.

The program has brought employees together for a common cause as well as encouraging safety.

Please note the workers below who have taken home nice checks in the program.

And congratulations to Laborer Luis Fernando C Castillo, who drove a new truck away for working a year without a lost-time accident or unexcused absence.

Luis Fernando C Castillo won a new pickup truck in the 120 Days Without A Lost-Time Accident Safety Program. The 4-year Laborer worked a year without a lost-time accident or unexcused absence.



Clarence R. Hanner (above, left), James L. Hinton, Jose V. Chicas and Paul L. Sills Jr. show off the thousand dollar checks they won in the 120 Days Without A Lost-Time Accident program. Michael D. Dowd (below, left), Trampus Brodie, Arelio De Jesus Matias, John E. Jones and William A. Phillips got checks, too.





Divisions Report Another Good Year in 2006

The positive conditions that spurred good operations last year continued on into 2006, bringing with them positive results. Here are the reports from the divisions.

Asphalt Division

The Asphalt Division is having its best year in history. We are well on our way to manufacturing the most tons ever recorded for our company.

There are several events and circumstances that have contributed to our success. We purchased Central Paving in Mebane, Larco's Asphalt plant in Haw River and then opened the Wilmington Asphalt Plant. These moves expanded our markets and have been very successful. We have also concentrated on our productivity and our FOB sales to make sure our customers are satisfied. We have the most efficient process in producing asphalt.

We have finished several large projects this year that have been very successful. Our first major projects in the Wilmington Area were the Rehabilitation of Runway 6-24 at the Wilmington International Airport and the Super Street project in Brunswick County. Both projects were very time sensitive, and it was difficult to coordinate all of the subcontractors that were participating on the project.

We also did the resurfacing in 16 counties this year—the most ever.

Next year also looks to be promising. With increases in funding for resurfacing and the Clayton Bypass, we will be just as busy next year as we have been this year.

Commercial Division

As we approach the end of the year, the Commercial Grading and Paving Division is having an outstanding year.

With below average rainfall throughout the year, we have been able to complete many projects in a timely manner and have been awarded several new projects.

Commercial Grading and Paving Crews have worked on several projects throughout the year, ranging from Subdivisions, Banks, Schools, Churches, Shopping Centers to NCDOT and Municipality Work.

Some on-going Projects in our areas are:

Henderson Area

- Villas of Wake Forest (Wake Forest)
\$4,500,000.00
- Central Psychiatric Hospital (Butner)
\$1,100,000.00
- Bowling Green S/D (Wake Forest)
\$2,600,000.00

Wilson/Princeton Area

- Clayton H.S. Parking/Tennis Courts (Clayton)
\$ 850,000.00
- Knolls of Neuse S/D (Clayton)
\$1,000,000.00
- NCDOT Airport Road Improvements
\$3,900,000.00

Raleigh Area

- Shoppes at BattleBridge (Raleigh)
\$2,000,000.00

- Shoppes at Evans Road (Cary)
\$400,000.00
- Wachovia Bank (Holly Springs)
\$200,000.00

Burlington Area

- Arbor Creek S/D (Mebane)
\$2,000,000.00
- Chapel Hill Operations Center
\$800,000.00
- Burlington Retirement Center (Burlington)
\$100,000.00

"We anticipate strong and stable growth in 2007," said Manager Hank Butts. "Our emphasis on safety, quality, productivity, and new technology has proven to be key elements for our success. A special thanks to our GPS Engineering Department for their continued support and many thanks to all for their hard work and dedication."

Engineering and Design Build

The group has been working on several Design/Build projects during the past year.

We were a member of the Flatiron/United Joint Venture that was the successful proposer, in January, on the US 17 Washington Bypass project for the NCDOT with a total bid of \$192,040,143. The majority of this project consists of a three mile bridge across the Tar River and adjoining wetlands.

We will be constructing the

(continued on page 4)



four miles of approaches including new interchanges at US 264 and NC 33. Our work includes grading, paving, storm drainage, miscellaneous concrete, and culverts with a contract value of \$38,772,714.

We are currently working with the team to finalize the design and obtain permits, with construction anticipated to begin in February, 2007.

We were also successful on the NC 43 Connector Design/Build project in Craven County in October for the NCDOT. We have Rummel, Klepper, & Kahl LLP (RK&K) on our team for the design on this project. This \$35,420,690 project consists of two miles of new location roadway and a new interchange, and includes grading, paving, drainage, miscellaneous concrete, and four bridges with MSE abutment walls.

We will be working on the design and permits over the next year and plan to begin construction in November, 2007.

We have also been working on several Design build proposals with various private owners for bridges in developments.

We are under contract with Martin Marietta for a railroad bridge over a future haul road at their Clarks Quarry. We are nearing completion of the design phase of this project and anticipate going to work on the grading, waterline relocation, and railroad detour soon. The bridge construction will begin once the railroad is detoured.

We have also been involved in bids on several NCDOT bridge projects during the past year and anticipate that there will be more highway and bridge projects in 2007 to work on.

Quality Concrete

Things are really going strong and if the weather and temperatures cooperate, we should have one of our best years ever, if not the best.

No new records at this time, but we seem to have had more consistency in how much we have had to pour from week to week. We will still look for that one special job where we can once again set a new company record for yards poured and linear feet poured.

Over the past several months, we have had several changes within this division. I would like to congratulate our two newest foremen, George Boise and Dennis Lindsey.

George is currently supervising one of the curb and gutter hand crews, while also helping with the machine crew from time to time.

Our biggest change within the division has been the acquisition of the CMI fine grade machine. Along with this machine and work that is associated with it, we were able to bring on Dennis as a transfer from the Heavy Grade Division.

Utilities Division

The 2006 season for the Division started off with a bang! We had plenty of work and some very tight schedules and milestones to meet.

The Johnston/Wake Highway 70 Bypass was one of those milestones. In order to keep the Structures Division and Highway-Heavy Division on schedule, we had some very complicated tasks to perform, such as the installation of a new 20" and 16" water main to replace the existing line that served

the Town of Clayton.

We installed all the new water and sewer lines and made the necessary connections without interrupting the water supply or sewer to the municipality.

A job well done!

Structures Division

The Structures Division is having a great year, making projected budget goals and estimated profit due to the productive work of its fifteen crews.

The division currently has six crews working on seven bridges on the US 70 Clayton Bypass. On that project, we have completed bridges on NC 42 and Ranch Road. In Sanford, four bridges on US 421 over US 1 are near completion.

We are also currently working on bridges in Nash, Lenoir, Edgecombe, and Wake Co.

Other projects completed this year are Wilson Co., US 117; Onslow Co., US 17; Wake Co., Creech Road; Wake Co., Fuquay Varina; Wake Co., Apex; Cumberland Co., Bingham Drive; Halifax Co., Enfield; Beaufort Co.; and Franklin Co., Youngsville.

Other notable projects include the completion of the foundations for the new Wilmington Asphalt and Concrete Plants; retaining walls in Hillsboro and Pittsboro and conveyor structures in the Benson Quarry.

We are beginning construction on the Cabarrus street bridge for the Raleigh Convention Center and will be starting a railroad bridge in Clarks Quarry and a cored slab bridge in Lenoir County in the next couple of months.

(continued on page 5)



Information Technology (IT)

"IT" is alive and thriving.

We are constantly evaluating new technology, new software, or new hardware that can be used to streamline our daily tasks and provide our managers with the latest technology to assist them with their daily responsibilities.

One of our most recent accomplishments is the activation of our newly updated website. Please take time to visit us on the web at www.stwcorp.com. The improved website was activated in July, and was designed to simplify navigation.

From the website home page, visitors can quickly choose from either "Construction Services" or "Construction Materials" provided by S.T. Wooten Corporation. A site map with contact information is provided to assist our visitors in locating our office sites and our plant sites.

The new website will be a continuous work in progress. By the time this reaches print, our company newsletters will be available to employees and visitors online.

Eventually, we hope customers will use our website for business transactions, and employees will use the website to keep up with their personnel information.

Please visit our new website, and send us your comments.

Another project currently in progress includes integrating the scale systems in our asphalt plants with our financial accounting system. This project is designed to protect the integrity of our data by eliminating the data entry process, while expediting the invoicing process to our customers.

Sandhills Division

This has been another good year for the Sandhills Division.

We expect to meet our asphalt plant production goal of 564,000 tons, as well as our budgets for work completed by both our paving and grading groups.

This has been accomplished by work performed on the US 421 Sanford Bypass, Wyeth, and multiple resurfacing and private projects.

We are currently working on placing final surface on US 220 in Montgomery County, resurfacing in Orange and Moore Counties, and various other commercial projects.

We currently have asphalt paving work on the following major projects to complete next year:

- US 421 / US 1 Interchange – STW
- US 421 Sanford Bypass – Sanford Contractors
- US 421 Chatham County – English Construction

While we're expecting next year's budget to be slightly less, we are anticipating another good year.

Heavy Highway Grading Division

The Division has had a very productive summer, with substantial progress being made on all jobs.

The Highway 421 Bypass in Lee County near Sanford is moving closer to completion, with the widening and tie-ins to US 1 being the major work remaining. The Highway 98 Bypass project in Wake County was completed in August, four months early.

The overburden removal (which utilized the conveyor system) at Martin Marietta's Benson Quarry will be completed in the coming weeks.

The major earthwork at the Clayton Bypass project in Clayton, NC is over 90 percent complete, and a major portion of the roadway should be paved during the remainder of the year.

The US 17 Bypass in Washington is still in the early planning stages; however, construction is set to begin in early 2007.

The favorable weather and hard work by all division employees has made for a successful working season.

Equipment Division

Down time is always a concern for the Equipment Division.

We are experiencing problems receiving parts on time and receiving correct parts. From most vendors this seems to be an industry problem.

To address this parts problem, we will begin to have scheduled meetings with our major vendor to discuss these issues and how they may be prevented in the future. We need for you to make us aware of any parts problem you have, that they may be addressed and help reduce down time.

Due to new technology, we now have technicians trained to use laptop computers to do trouble shooting on our newer equipment.

Some technicians attended hydraulic training school, which will be taught this winter for all.

We are seeing too much abuse of our equipment.

(continued on page 6)



Home Office

It has been business as usual for the most part. Busy!

There have been some additions to the Home Office Staff over the past few months, along with some promotions. Please locate the

new hire and promotion section in this newsletter for more details.

With this growth, there has been a need to realign some of our staff to new offices. So if you are in the Home Office and can not find who you are looking for, visit

Receptionist Trudy Williams in the front lobby, and she will be glad to help you locate the appropriate personnel.

The Home Office Administrative Staff would like to express our appreciation to all of our Operating Divisions and Area Office Support Staffs for your continued support and cooperation.

TEAM=Together Everyone Accomplishes More!

NEW PROJECTS

Below is a list of major jobs our engineers and estimators were recently awarded as successful low bidders:

- NC DOT, Craven Co. – *Resurfacing* – \$4,203,097.00
- NC DOT, Brunswick Co. – *Resurfacing* – \$3,024,241.00
- NC DOT Design-Build, Craven Co. –
Quote Grade, Pave, Drain, Struct – \$35,420,690.00
- NC DOT, New Hanover – *Resurfacing* – \$2,786,761
- The Woodlands, Pittsboro – *Paving* – \$532,453
- NC DOT, Carteret/Craven – *Resurfacing* – \$3,426,072
- Gasturology Center, Raleigh – *Sitework* – \$480,000.00
- NC DOT, Franklin Co. – *Resurfacing* – \$5,549,489
- Shoppes @ Battlebridge, Garner – *Sitework* – \$1,900,000
- Majestic Oaks, Hampstead – *Grading/Paving* – \$1,200,000
- Runway 6-24 & Taxiway G Rehab, Wilmington –
Milling, Crack Sealing, Paving – \$6,496,682
- Old Carpenter Sub., Cary – *FG/Curb/Asphalt* – \$650,000
- NC DOT, Vance Co. – *Resurfacing* – \$760,000
- NC DOT, Edgecombe Co. – *Bridge Replacement* – \$598,500
- NC DOT, Johnston/Wayne – *Milling & Resurfacing* – \$3,391,959
- NC DOT, Person Co. – *Resurfacing* – \$1,439,257
- NC DOT, Beaufort Co. – *Bridge Replacement* – \$450,703
- Central Facility, Butner – *stone & Paving* – \$1,083,219
- Hunters Mill, Johnston County – *Grading/Paving* – \$670,000
- Auburn Springs, Burlington – *Site Package* – \$1,275,000
- Wyndcroft Sub., Raleigh – *FG/Curb/Asphalt* – \$377,000.00
- NC DOT, Granville Co. – *Resurfacing* – \$1,143,007
- NC DOT, Franklin Co. – *Resurfacing* – \$1,861,626
- NC DOT, Warren Co. – *Resurfacing* – \$1,349,520
- Caterpillar Proving Grounds, Sanford – *Paving* – \$315,000
- NC DOT, Wilson Co. – *Resurfacing* – \$1,190,000
- NC DOT Design-Build, Beaufort Co. –
Quote Grade, Pave, Drain, Struct – \$38,772,714

Ready Mix Concrete

Our Ready Mix Concrete division has been doing well this past year. We have grown in production, plants and employees, and continue to move forward in our efforts to be the preferred concrete supplier in the areas we serve.

We recently opened our newest concrete plant in Wilmington and will also be reopening our Beaufort plant this spring. That will bring us to a total of 17 operating plants in our division.

One of our goals this past year was to visually improve our plant sites. We have done some of this through painting, landscaping, concrete paving and fencing at our plant sites in Newport, Jacksonville and some plants in the Raleigh area.

We are continuing to improve environmentally. I want to thank Environmental Manager Jimmy Washburn and all of our employees who have worked with him in our compliance with Storm Water Management procedures at each plant.

Happy Holidays and a safe and Happy New Year to all our employees and their families. We have got a lot to be thankful for this past year.



Keys to Unlocking a Can-Do Attitude

A faint but discernible dividing line separates achievers from dreamers. At first glance this line may be difficult to distinguish.

You may be tricked into believing that talents, titles, or resources draw the line between the doers and dreamers. However, if you spend a significant length of time with a group of leaders, the line splitting the achievers from the dreamers would become clear.

What makes the difference? Attitude.

Achievers have a can-do attitude that sets them apart from mere dreamers. Achievers are sold out to success—no matter the obstacles—and they are willing to put forth the effort and pay the price of success.

10 keys to a can-do attitude.

Key #1: Disown Helplessness - Can-do people aggressively pursue solutions, and, in the process, uncover creative solutions others never even try to find. Can-do leaders take responsibility for the future, whereas lesser leaders blame circumstances or other people when facing roadblocks. Rather than wallowing in helplessness, can-do leaders search diligently to overcome the obstacles in front of them.

Key #2: Take the Bull By the Horns - Can-do people are fearless. They go straight to the source of their solution. Their very effort commands attention as they wrestle a problem to the ground with expediency. I have discovered that people with a can-do attitude have an aggressiveness about

them. They take the bull by the horns. When they enter into the arena of action, they don't wait, they initiate.

Key #3: Enter the No Whining Zone - Can-do people abstain from complaining. They recognize its futility, and guard their minds and mouths against indulging in this time-wasting activity. As George Washington Carver observed, "Ninety-nine percent of failures come from people who have a habit of making excuses."

Key #4: Put On Another's Pair of Shoes - Can-do people empathize with others. They attempt to see any predicament from the other person's perspective in order to make the best decisions. In the book, *Winning with People*, one of the *25 People Principles* is the *Exchange Principle*, which says that instead of putting others in their place, we must put ourselves in their place.

Leaders see the world from their perspective and others' perspectives. They use their own perspective to give direction, and they use others' perspectives to forge relational connection. Both direction and connection are indispensable to taking the team on a successful journey.

Key #5: Nurture Your Passion - Can-do people are immune to burnout. They love what they do because they've learned how to fuel the fire that keeps them moving. In leadership, the prize is not given to the person who's the smartest, nor to the person with the advantages in resources and

position, but the prize goes to the person with passion.

Key #6: Walk the Second Mile - Can-do people exceed expectations. While others settle for an acceptable solution, they aren't satisfied until they have achieved the unimagined. They set expectations for themselves higher than what is dictated by the people or situations around them.

Key #7: Quit Stewing and Start Doing - Can-do people take action. While others are crippled by worry, fear, and anxiety, they have the fortitude to press forward. The perfect moment when all is safe and assured may never arrive, so why wait for it? Can-do leaders take risks.

Key #8: Go With the Flow - Can-do people can adjust to change. They don't get caught griping about an unexpected curve in the road. They accept transition with an optimistic outlook. They realize it's less important what happens *to* them, than it is what happens *in* them.

Key #9: Follow Through to the End - Can-do people not only initiate, they finish. They are self-starters with the capacity to close the deal.

Key #10: Expect a Return as a Result of Your Commitment - If you make an all out commitment with a can-do attitude, expect a return. Passionate commitment is contagious, and resources follow resolve. Committed leaders will reap rewards and find open doors.



2006 Service Anniversaries

48 Years

Willie James Eason

44 Years

Seth T. Wooten Jr.
Melvin A. Shirley

42 Years

Jesse Glenn Garriss

37 Years

Durward E. Rowe

36 Years

Larry T. Currin

35 Years

Jesse Lee Thomas

34 Years

James R. Smith
Seber R. Riley
Bobby Ray Moore

33 Years

Edna M. Woodruff
George H. Reaves
William S. Banks
Roy Wilkins
Bobby R. Wilkerson

32 Years

Philip L. Adams

31 Years

Edward B. Webb
William I. Wooten

30 Years

Roland McNair
Edith H. Edmondson
James Albert Lamm
Donnie W. Eastwood

29 Years

James K. Southerland

Eddie Lee Hinnant

Thurman Baker Jr.
Harold Hurdle
Stacy N. Howell
Eddie E. Coley
Roy L. Edwards

28 Years

Johnny L. Ellis Jr.
Richard E. Vick
Herbert Huggins
George R. Strickland
William T. McNeill
Jeffery A. Wilson
Clifton T. Jones

27 Years

Willie R. Ruffin
William Smith
Robert L. Cain
Larry K. Rodgers
Mary Jo Farmer
Walter D. Chappell
Larry C. Oldham

26 Years

Arthur R. Applewhite
Albert L. Deans
Joseph L. Woodard
Jeanette G. Sullivan



Larry Currin
35 years

25 Years

Edgar L. Evans
Henry G. Barnes
Ricky L. Riley
Richard Pendergrass
Edward B. Wood

24 Years

James M. Ruffin
Raymond Pitt
Morris Pitt Jr.
James R. Baskerville
Johnny E. Thorne

Bobby W. Wynne

John F. Whitley

23 Years

W.A. Campbell Sr.
Alvin T. Brame
Sidney Townes Jr.
Randy E. Deans
Elsie C. Creech
Richard A. Brown

22 Years

Lawrence T. Wilkins

Did You Hear?

• Ernest Woodruff, husband of **Edna Woodruff**, has been named American Trucking Association *Driver of the Year* for 2006. He received the honor August 25 at an awards dinner at the Sheraton Hotel in Raleigh.

• **Robert Webb** celebrated his 50th wedding anniversary August 17.

• Leigh Woods, daughter of Bruce and Pat Woods, was married October 21 to Michael Holloman.

• A daughter, Madison Oliva Rhodes, has been born to Joel Rhodes and Amber Veans. She weighed in at 6 lbs. 10 oz.

• **Joyce Cherry** and her husband Kenneth Cherry of New Bern are proud grandparents. Abigail Faith Harris, 7 lbs. 15 oz., was born recently in Shelby, NC to Matt and Kaye Harris.

• Bridge Foreman **Stacy Howell** and his wife, Pat, are the proud grandparents of a baby boy. Their daughter and son-in-law, Deana and David Abernathy, had a son, Seth Ryan Abernathy, on June 15th at Wayne Memorial Hospital. He weighed 8 lbs. 2 oz. and was 20 1/2 inches long. Seth is their third grandchild.



Bobby G. Barnes
 Nancy W. Hammock
 Douglas W. Godwin
 Herbert Sherrod
 Arthur R. Collie
 William Catlette II
 Charles E. Green
 Gerald J. Mills

21 Years

John W. Barnes
 Chester W. Bullock
 Herman A. Elliott
 Jerry Blount
 Christopher W. Croom
 Barbara L. Coleman
 Darnell Moss
 Andrew L. Martin Jr.
 Brenda T. Herring

20 Years

Mark Wilson
 Donald R. Hathaway
 Carl R. Perry
 Gregory N. Nelson
 Linda Lancaster
 Morrison W. Farmer Jr.
 Karen H. Marlow

19 Years

Robert C. Bullock
 Robert Hargrove

Jacell Crowder
 Jeffery D. Elliott
 Norman Elliott
 Henry Smith
 Jonathan K. Bivens
 Walter T. Mills
 Richard E. Wilson
 Alphonza E. King
 Willie L. Spruill

18 Years

Robert A. Martin
 Debra H. Deans
 Joseph F. Hollis Jr.
 James R. Lloyd

17 Years

Edgar W. Mumford
 John C. Talley
 John C. Jordan
 George W. Watts
 Joseph A. Jones
 Thomas E. Ferrell
 James A. Barnes
 Joel Marc Rose
 Wiley C. Gardner
 Earl J. Watson
 George R. Callison
 Jonathan B. Webster

16 Years

Charlie Eason

William S. Mercer
 Moses A. Tyson III
 Billy Steve Crumpler
 Trudy B. Williams
 Ransom Wayne Martin
 James L. Watson
 Tammy R. Jenks
 Marvin Chandler
 William L. Hammock
 Larry E. Whitley
 Hank A. Urban
 Alvin R. Battle
 Robert R. Jones
 Danny L. Baker
 Linwood Lee Gaskins
 Robert E. Lovick
 Francis W. Mitchell

15 Years

Robert W. Stallings
 John F. Whitley Jr.
 Ciriaco V. Medrano
 Joe C. Lance
 Christopher Wooten
 Mattie Lour Wilson
 Vicent B. Copenhaver

14 Years

Jesse James Fate
 Jackson Wesley
 Curtis W. Coley
 Michael A. Artis
 Donell Lee Burt
 James L. Batts
 Charles E. Windham



Eb Webb and William Wooten
 30 years

Employees Hired

January 1 through August 31, 2006

- Charles D. Oham Jr., *Maintenance Foreman*
- Stephen B. Weathersby, *Bridge Foreman*
- Tim F. Baker, *Commercial Work Foreman*
- Adam Dewayne Martin, *Quality Control Tech*
- Christopher C. Taylor Jr., *Estimator*
- Brian James Weis, *Quality Control Tech*
- Susan Purvis Peele, *Area Office Manager*
- Tammy Wallace Sholar, *Ready Mix Office Clerk*
- Jeffrey O. Morris, *Senior GPS Engineer*
- Joseph C. Daniel, *Payroll Benefits Coordinator*
- Shawn Lamonte Torain, *Asphalt Road Foreman*
- Jeanine Kelly Kincaid, *Field Office Clerk*
- Craig William Coles, *Company Pilot*
- Bobby Ray Cox, *Grade Foreman*
- Stephen E. Fillinger, *Survey Tech*
- Christopher S. Crowell, *Concrete Dispatcher*
- Michael Duignan, *Project Manager*
- Justin Louis Brooks, *Asphalt Superintendent*
- Raymond W. Grimes, *Utilities Foreman*
- William Lynn Cash, *Concrete Plant Foreman*
- Richard Sie Scarborough, *Survey Tech*
- Norman J. Watson, *Utilities Foreman Trainee*
- Chad E. Wright, *Nuclear Density Tech*
- Joseph M. Millen II, *Commercial Work Foreman*



Gregory L. Batts
 Tomas C Navarro
 Melvin Kelly
 Chamber A. Jiggetts
 Willie Dock Jr.
 Joseph S. Jones
 Jimmy L. Rivers
 Marty V. Byrd
 Cornell Ruffin
 Kenneth L. Cherry
 Debra S. Brewer

13 Years

Michael A. Evans
 Joseph F. Knoll
 Jeffrey E. Johnson
 Wayne M. Royster
 James P. Bunch
 Ben B. Heath
 Carroll R. Black
 Timmy R. Hayman
 Mitzi S. Barnes
 Chad M. Elliott
 Erick Rhodes Frazier
 Ned T. Hudson

Jeffrey D. Sawyer
 Ronald R. Baxley

12 Years

Donnie Ray Hamm
 Leonard O. Marlow
 William L. Barnes
 Victor Thomas Jr.
 Elmer Ray Joyner
 Leland D. Fulghum
 Jimmie Hunt
 Rodger W. Wormwood
 David Durham
 Robert C. Jackson II
 Daniel L. Hicks Jr.
 Walter B. Melvin Jr.
 Gerald E. Sellers
 Donald Ray Harness Jr.
 Randy J. Fields

11 Years

Melvin D. Sauls
 Nelson D. Hargrove
 Dennis Ray Harris
 James A Urban

John T. Terry
 Jerry W. Fromer
 William M. Drake
 Joseph G. Lucas
 Sandra M. Luther
 Carroll A. Weeks
 Willie F. Johnson
 Julie Cronin
 Bobby Lee Elliott Jr.
 Bobby Lee Elliott Sr.
 Curtis B. Canady
 William V. Mustian
 James. D. Tyson
 Michael S. Holbrook
 Markham E. Woodell

10 Years

Rodney T. Hill
 Bryan P. Langley
 Ronnie Webb
 David O. Hubbard
 David L. Stone
 Leroy Joyner
 Danny A. Thomas
 Dwight E. Minor
 Fred Eugene Holden
 Nancy M. Edgerton
 Ramon Leon Gomez
 Arelio De Jesus Matias
 Thomas K. Phillips
 Rufus J. Cochran
 P. Rios-Maldonado Sr.
 Y.M. Romero-Salgado
 Kenneth E. Taylor
 Jon M. Wallace
 Harvey Vance Denton
 Walter L. Manning Jr.
 George L. Meeks III
 James H. Council
 Chad A. Jenkins
 James R. Douglas
 Gary L. Butters
 Glenn David Lloyd Jr.
 John T. Bonardi Jr.
 Brian D. Thornton
 Jose Saldivar Herrera
 James Andrew Gilmore
 Jimmy W. Douglas
 James R. Ireland

Robert Adam Shue
 Walter Goodman Jr.

9 Years

Calvin Watson
 Manuel L. Williams
 Roger L. Thompson
 Jeffrey A. Palmer
 James T. Riggan Jr.
 James L. Hinton
 John Andrew Cox
 Luther Terrell
 Lana L. Radford
 Edwin W. Langston III
 William R. Coe
 Guy Daniel Callaway
 Lisa H. Rios-Maldonado
 Kirk W. Mital
 Jerry Neil House
 Juan Garcia
 Alex Hill
 Martin Garcia
 Johnny L. Capps
 Joseph A. Knoll
 Timothy A. Turnage
 Kimberly F. Cunningham
 Jennie F. Holland
 Gary Gene Kilker
 Ray E. Smith
 Santos E. Salavarría
 Irvin R. Currin Jr.
 Michael J. Burgess
 Freddy L. Abernathy
 Roy E. Brodie
 Travis Edward Sharpe
 Alexander D. Calvin

8 Years

Kelvin M. Jones
 Rayfield Rook
 John Williams
 Richard E. Best
 Willard Bingham
 Terry R. Baker
 Alvin D. Sutton
 William R. Dawson
 Carlos Limon
 Billy R. Dean
 Angelo M. Alston



Albert Deans, Arthur Applewhite and Jean Sullivan
 25 years



Sallie Jo Boyette
 Samuel D. Sparks
 Porfirio M. Maradiaga
 Johnny C. Williams
 Garry O. Hayes
 Richard K. Molden
 Louis D. Joyner
 Linwood S. Williams
 Preston L. Downing
 James D. Bryant
 Randy Lee Jones
 Rodolfo Ruelas
 Filiberto V. Rodriguez
 Rafael Aguado
 Michael J. Mahoney
 Lee Alston Cooper
 Marvin B. Knowles
 Ronald Allen Brock
 Robbie L. Allen
 Alson Brent Powell
 Michael J. Rochefort
 Tomas Munoz

Paulino Barajas
 Harold Leon Wilson
 Larry Jacobs
 Joe Bill Cook
 Gilbert Ray Epley

7 Years

Norman W. Davis
 Robert C. Elliott
 Willie Ray Burnette
 Jeffery N. Thompson
 Charles H. Manning III
 Kearney R. Allen
 Jason A. Holland
 Guthrie Thomas Daniel
 John Patrick Burke
 Robert Cale Fulghum
 Danny Ray Bailey
 Zonia Francisca Medina
 Timothy L. Bumpass
 Shawn L. Barber
 Willie Kearney

James Smith
 Robbie B. Hendricks Jr.
 Michael W. Perry
 John C. Emanuel
 Benjamin H. Bigger II
 Joseph Millard Quinn
 George W. Edwards
 Terry J. Bennett
 Robert D. Hughes
 Dirail Richardson
 Linwood Earl Godley
 Robert S. Lawter Jr.
 James Allen Dilda
 Richard Barfield
 Rodolfo Garcia Jr.
 Thomas W. Lee
 David Gabriel Uppole
 Gary Goins Blue
 Dennis E. Clinton
 Haywood C. Allen
 Michael Todd Mock

6 Years

Robert L. Webb
 David L. Pendergrass
 Bobby R. McCorquodale
 Dean Gill
 Anthony N. House
 Paul Leon Sills Jr.
 Paul Eugene Reed
 Kenneth Earl Sasser
 Glenda W. Cote
 David W. High
 Juan C. Limon
 Jose M. Rodriguez
 Jose B. Barahona
 Eric Keith Henderson
 Bobby Joe Cotton
 Hardy Leo Worley
 William L. Lindsey
 Michael Anthony Kight
 Kinchen Frank Owens
 James M. Wardrick
 William Earl Anderson
 Ronald Charles Stone Jr.
 Louis Alton Thompson
 Anthony Scott Mitchell
 Ira R. Bowen
 Jeffrey Earl Parrish
 William Gary Glancy
 Jose A Ortiz Menjivar
 David Vinal Freeman
 Terry A. Layman
 John S. Obuhanick
 Eugene M. Crowder Jr.
 David Lee Harris
 Michael D. Sciortino
 Anastacio Garcia
 Jasper Pete Horne Jr.
 Robert A. Hanna
 Morris A. West
 William A. Phillips
 Jose A. Ferman
 Cirino V. Martinez
 Elbert L. Green
 Donovan A. Egerton
 Edward A. Gillum
 Charles McDonald
 Brett Daniel Wilber
 Jackie W. Thompson
 Clarence Redell Hanner

EZ Street Brings New Technology

A revolutionary new product that can immediately and permanently patch a pothole without mixing or a tack coat is now available through two S.T. Wooten plants.

EZ STREET, a polymer-modified cold asphalt, is designed for use on potholes, utility cuts, overlays and edge repairs. It is ready for traffic immediately, and the cost is less than using traditional methods.

Our company has exclusive rights to distribute the new material in bulk form in this area, and we're negotiating for exclusive rights to distribute it in other ways.

"We've already done quite a bit of marketing to get the word out on this product," Regional Sales Manager Jeff Radack said. "We feel very confident, and we've built an excellent foundation. We're ready to go. Right now, it's just a matter of knocking on

doors and getting the word out."

Already company representatives have demonstrated the new product at trade shows. A mass mailing has been initiated, and the new product is featured on the company web site.

Area Sales Representative Chad Wilkerson is handling sales in the eastern part of the state, which is being served by the Sims Plant.

Area Sales Representative Neal Wood is handling sales in the western part of the state, which is being served by the Haw River Plant.

Some facts about the new product:

- No mixing, ready to use
- Permanent, no tack coat
- Available in bulk and resealable bags
- Approved by DOTs
- Works in all weather
- Instantly ready for traffic
- Works in water



Jonathan Manning
Marshall Dixon Smith

5 Years

Willard S. Puryear
Brian K. Wiles
Fred Eugene Williams
Brian Gurganus
Michael Lemay
Norvell Hendrick
Robert S. Lucas
Stanley Smith
Jesse Linwood Williams
Tony Eugene Trollope
Todd Covington
Donnie Thompson
Christopher E. Baker
Kenneth Wayne Emanuel

Herbert Lee Burton
Edward L. Gurganus
Fidel Cantera Hernandez
John T. B. Thompson Jr.
Gregory Smith Jr.
Arizona Isias Hampton
McMillard A. Douglas
Michael Shane Barefoot
Robbie Lynn Deans
Isidro M. Chavez
Angel Villegas Mora
Juan Juarez Martinez
Zollie Gupton, Jr.
Albert Wise, Jr.
Richard L. Pendergrass Jr.
Lanier A. Tyler
Donald Earl Reid
Chad Wyche Watts

Greg A. Elliott
Carnell Williams
William H. Winders III
Danny Kenneth Wrench
Basilio Serrano
Charles T. Hedgepeth II
Kenneth O'Geary
Gregory C. Bridgers
Russell L. Harding
Rodney Kearney
Preston Antoine Kearney
Wilmer Baines
Robert E. Poole
Robert Charles Coleman
Abraham L. Gonzales
James Earl Wiles
Payton Henry Wiles
Eric Lamar Smith
Belinda R. Sizemore
German Gachuz
Matthew Vernon Rawls
Channing Lemont Suggs
James Francis Washburn
Jennifer A. Parker

4 Years

Michael Lee Rhodes
Roland E. Barnes
Harvey Perry Jr.
Henry D. Butts, Jr.
John L. Pendergrass
Daniel Locus
Ronald K. Adcock
James L. Hinnant
Roy Silver
Cirilo Cruz-Guerrero
Larry J. Cochran
James E. Tuck
Michael S. Alford
J-Cruz R. Trujillo
Shadrick I. Roland
Damien R. Richardson
Homero Garcia Zapata
Fernando Vallejos Parra
Jimmy Dean Baysden
Nathaniel Lewis
James Michael Smith
Andrew H. McGarity
Jeffrey Paul Barilleaux

Shirley Anne Cook
James Calvin Mills
Samuel Arnell Jacobs
John E. Jones
Crystal B. Collier
Kenneth Wayne Hall Jr.
Carlos Requeno
Charles Cantrell Smith
Mithcell T. Farmer
Dean P. Holland
Robert L. Alston
Gary Wade Cook
Willie Frederick Wimbley
Brian David Forman
Albert E. Lynch
Rudolph Loftin Jr.
Gregory Earl Saylor
Joseph K. Capps
Ronald A. Johnakin
James Alex Coates
Jeanette Martin Boyd
David Taylor Fountain
Luis Fernando C. Castillo
Gregory A. Davis
David Alexander Knoll
Jamie D. Biggs
Darrell K. Rayburn
Sue W. Allen
Richard A. Motroni
Travis Darell Morgan
Thomas Edward Sharpe

3 Years

Daniel D. Cox
Douglas L. Poindexter
Dewey G. Poindexter
George Bridges
Robert F. Myers
Frank Scott Thompson
Larry Albert Mitchell
Chad W. Wilkerson
Octemous M. Vandergriff
Ivla F. Wallace Jr.
Daniel J. Rota
Benjamin J. Watson
Domingo Antunez
Joel Daniel Rhodes
Crisanto R. Garcia
Henry Jackson Heath

Implementing Ideas

In the early 1900's, the use of ether as anesthesia during surgery was a common practice in the medical profession.

However, ether was a safety concern due to its highly flammable nature and its tendency to nauseate patients and induce vomiting.

In 1921, a small town physician in Pennsylvania, Dr. Evan O'Neill Kane, had an idea to avoid the use of ether by employing milder and less dangerous agents to locally anesthetize patients. Initially, Dr. Kane was unable to rally support for his idea among his fellow surgeons.

Undaunted, he set out to prove to the

medical community the safety and benefits of local anesthesia.

While three fellow doctors looked on, Dr. Kane propped himself upon an operating table and arranged a mirror to point at his abdomen. He then self-administered a local anesthetic and amazingly proceeded to remove his own appendix!

The self-surgery was a success, and Dr. Kane quickly recovered, having gained newfound support for his ideas as news of the procedure spread throughout the medical community.

Ideas are the lifeblood of an organization. They are the currency of a company.



Timothy Dale Underhill
 Franklin R. Snypes
 Donlan Raffael Papp
 Tammy Lynn Cantu
 Susana D. Medina
 Dennis George
 Jason D. Smith
 Douglas Wayne Pope
 James Lewis Thompson
 Pedro Ibanez Cruz
 Jose Adan Carbajal
 Dannie E. Barefoot
 Roger Danual Henry
 Roy A. Sewell
 Kelly Ray Ruffin
 Jeffrey N. Pendergrass
 Patrick B. Kerns
 Jose Primo Huerta Vega
 Kenny Ray Ruffin
 Melvin Wayne Mitchell
 John H. Isreal
 Carlos Anariba
 William Jason Norris
 Cristobal Torres
 Clifton Jerome Percell
 Rudolph Williams
 Keith Kearney Pearce
 Allen Linsey Farris
 Quincy Tyron Smith
 Larry James Godfrey
 Ernest L. Perkins
 Mark A. Legrand
 James David Marshburn
 Axcel Danilo M. Donis
 Lawrence E. Nowlin
 Jose Fidel A. Urrutia
 Robert Mason Burwell
 Pedro De Jesus Lemus
 Clarence E. Clement Jr.
 Howard P. Thompson
 Santos V. F. Quintanilla
 Robbie H. Toler
 Melvin Lynn Wilson
 Jeffery G. Gore
 Donaldo O. H. Hernandez
 Timothy L. Watson
 Jaclyn R. Kenny
 Ruben Nalez Perez
 Donald E. Lane

Jose Valentine Chicas
 Christopher E. Boswell
 Amy Wallace Mitchell
 John D. Bell
 Ivan N. Wood

2 Years

Willard Perry
 Willie Patterson
 Sylvester White
 Carol Jordan O'Geary
 Charles Hurley Bunn
 Jane S. Elliott
 Curtis Lee Canady
 James E. Thompson
 William W. Hicks
 David W. Prince
 Scottie Anthony Williams
 Curtis Wayne Tincher
 Tony Earl Bailey
 Robert R. Jones
 Robert J. Willis Jr.
 Johnny R. Mitchell
 Lenard Decarlo Bratcher
 Johnny Foster Wicker
 Eugene Lee
 Trovin Lamont Beamon
 Timothy Bryan Alvarez
 Clinton Pearson Jr.
 Kenny L. Stewart
 Norel Watson
 James Joseph Johnson
 Christopher Eugene Rone
 Eddie Andrew Lowery
 Wilson G. McLamb
 Randy C. Johnson
 Thomas Douglas Jordan
 Edgar Ramos Arroyo
 Ira Bruce Wade
 Brandon Douglas Farmer
 Herbert John Norman
 Tameka M. Fryar
 Andres Dominques
 Jimmy W. Perkinson
 Jerry Wayne Day
 Mark Ivey
 Ted L. Koger Jr.
 Kenneth Ray Moore
 Juan Alejo

Promotions

January 1 through August 31, 2006

- Lana L. Radford, *Area Office Manager*
- Christopher E. Boswell, *Credit Assistant*
- Jeanette G. Sullivan, *A/R Assistant Manager*
- Jasper P. Horne Jr., *Concrete Plant Foreman*
- John P. Bryant III, *Assistant Grade Superintendent*
- George D. Boise, *Concrete Foreman*
- George D. Boise, *Concrete Foreman Trainee*
- Dennis D. Lindsey, *Concrete Foreman Trainee*
- Bennie M. Gay, *Commercial Work Foreman*
- Arelio De Jesus Matias, *Commercial Work Foreman*
- Arelio De Jesus Matias, *Commercial Work Foreman Trainee*
- Laura Rouse, *Assistant Controller*

John Paul Bryant III
 Jose L. Matias
 Terrence Bullock
 Ronald Joe Burke
 Raynond Ronaldir Vejas
 Arturo Vasquez Lopez
 Orvelio O. Castillo Lopez
 James M. Faulkner Jr.
 Charles D. Richardson
 Keith Howell Merrick
 Lorenza Parker
 Michael T. Hawley
 Marvin Batchelor
 Willie J. McCormick Jr.
 Francisco D. Andres
 Richard Howard Hemric
 Lawrence L. Rodan Jr.
 Ronald E. Adams
 Brian A. Hull
 Andrew Lee Jones
 Christopher S. Clement
 Barry Lynn Atkinson
 William Cooper Davis Jr.
 Michael Alan Burns
 Max Franklin Cameron
 Gerardo Holquin
 Patty E. Barrington
 John W. Krohn Jr.

James R. Mosley
 Robert Edward Craven
 Bryan R. Hawkins
 Marcus Dwayne Farmer
 Megan L. Williams
 Richard Martin Mazingo
 Darren Spencer Watts
 Benjamin S. Pace III
 Gary Franklin Edmisten
 Ronald Girard Simmons
 Walter S. Chrostowski
 Frankie Leon Alston
 Mark Jay Hendershot
 John R. Moore
 Eric Cherry
 David A. Weathers
 Kermit Melvin Watson
 Charles L. Stell
 Alan Lane Norris
 Walter Lee Horne
 Benjamin Batts, Jr.
 William Lee Snipes
 Jackie Robinson Poteat
 Sarah Ann Wilson
 Bernard Sumpter
 Braulio Medina Olvera
 Thomas W. Ruddiman
 Charles Wayne McGee



James Willard Perry
Pamela Jean Jenkins
Freddrick Jerome Lynn
William Henry Oliver
Ernest C. Richards Jr.
James E. Richardson
Steve Douglas Rouse
Jose L. Chavez
Thomas C. Pendergrass
Timothy Alan Wiltfong
Michael L. Hurley
James Edward Atkins
Steven Lynn Evans
Shelton Coppedge
Harold D. Wilson
James A. Brinson Jr.
Charles K. Trimble
Demetrio Parada
John M. Burnette
William J. Woodard
Jason D. Wimberly
Edilzar M. R. Gomez
Tony Lorenza Clark
Archie Lee Gautier II
Benjamin T. Brumley
Gerardo Gil Hernandez
Luis Soria Huerta
Jose L. Avila
Santiago Soria Huerta
Jose Antonio Gonzales
William K. Tyndall
Charles H. Boudreau
Javier Avila Huerta
Juan Carlos Avila Gil
Miguel Avila Ponce
Coy Willard Perry Jr.
Kenneth Ronald Perry
Frank Maurice Crea
Paublo Ibarra Reyes

Charles C. Smith
Dennis D. Lindsey
Carl J. Helmick
Robert W. Pritchard
James E. Harris
Larry Randell Blow
Michael P. Jones
Jimmy Sealey
Francis D. Albano
Nancy L. Craig
Lenoir M. Tate Jr.
Kenneth Lee Kornegay
Joseph C. Wade
Jorge Alberto Martinez
James Albert McDonald
Terry Lee Houston
Bennie Michael Gay
Walter Lee McCormick
Carmen C. Garcia Santos
Steven John Hampton
Michael H. Allen
Joseph Mark Macaluso
Terriss Lavioris Hale
Jacob A. Tedder

Waylon F. Smith III
Jose Luis Chavez
Thomas Cary Jenkins
Joseph S. Gupton
Albaro Luis Serrano
Trampus Brodie
Ruben Gonzalez
James Earvin Broughton
Mik Kelly Pearson
John M. Kirby Jr.
Samuel S. Williams
Scott E. Ozley
Richard Maylon Parrish
Kathryn Louise Andreola
William Michael Haire
Hylan Wilson Furniss
Roy Thomas Wells Jr.
Alvin O. Jones
Christopher M. Harris
Eddie Mack Massey
Benjamin D. Melvin
Charles C. Strickland
Manuel C. Machuca
John Thomas Lindsay

Lemonte T. Montague
Luis Antonio Melendez C
Alfredo Bernal H
Kenneth Barkalow Cook
Norman L. Holton IV
Brian Lee Shumack
Charles R. Hennessee
Ignacio Luna
Jerry Lee Bissette
Enrique Suarez Matos
Mark E. McCain
Michael Sean Ballard
George D. Boise
Duane E. Ferguson Jr.
Christopher R. Wilkins
Eladio Alvarez, Jr.
Benjamin Ruelas-Paniagua
Jeffery L. Radack
Keith Kerns
Clifton Lee Rowan
Christopher A. Robbins
Iris P. McCullough
Stevie C. Smith
Corey Leon Gibbs

1 Year

Walton C. Hall
Kenneth Floyd Newsome
Ronnie E. Hamm
Jimmy Ray Tedder
Clarence Damond Shaw
Joseph Stephon White
Frankie E. Harvey
Gregory W. Martin



*(Back row) Chris Croom (left), Barbara Coleman and Andrew Martin
(Front Row) Herman Elliott (left), Brenda Herring and Chester Bullock
20 years*



Gary Wayne Brown
Patricia Elliott Larson
Buena V. E. Jimenez
Jack C. Blackwell
Gregory Charles Watson
Donald Gene Smith
Vincent Cress
David Durham Jr.
Douglas W. Ross
Guy L. Miller
Bradley S. Hamill
Sheldon A. Simon
Charles Preston Lee
Donald Patrick Charlier
Benjamin L. O'Callaghan
Billy R. Price
Morris Ford
Dale D. Barnett
Claudmartin Y N Estrella
Timothy Mark Dunn
Kenneth Blake Collie
Tommy Allen Tripp
J.R. Blackmon
Dennis Harold Denton
Christopher R. McLean
Jerry Richard Worrell
Marvin Scurlock
Nathaniel Ray Kerns
Judies Alphonso Redd
William H. Matthews
Juan Carlos Rodriguez
James Henry Johnson
Frederick B. Rhodes Jr.
Richard R. Norris
Leroy A. Davis II
Hernan Farid Lara
Nestor Salazar Guerra
Edward L. Chavis
Jamie Terrell Surlles
Alan Ray Pennington
Calvin Lavon Everette
Donny Joe McHenry
John Franklin Blackburn
Michael R. Mercer
Eric A. Horne
Eddie Wayne Taunton
Kenneth Eugene Gossett
Timothy S. Bowen
Michael G. Williams

Timothy T. Melvin
Corey Dewayne Graham
Laura Elizabeth Rouse
Henry Kelly Williams
Nicola Ritacco
Dennis J. Wilson
Jose Dolores Mejia
Charlie Lee Johnson Jr.
Otis Lee Smith
Adam Dwight Wise
Roger N. Thompson
Candelario Mendoza

Jorge Rene Sosa
Durvin Cabrera Martinez
Tracy Robert Bombria
Samuel Ray Walter
Jerry L. Pierce
Paul Maurice Sanders
Teresa J. Williams
Michael Arthur Gunter
Frank Montera
Chad P. Northrup
David A Nicholson

Benjamin C. Knoll
Eugene Evans Beal
Jose A. Martinez G.
Estamilslado Ramires
John A. Fischetti
Bobbi Jo Harrell
Justin Neal Bennett
Uriel Lopez Lopez
Erasmus Avila Gil
Sharon J. Chatham
Fermin Avila Gil

Do You Find Yourself Suddenly Acting Different Around Family?

When people get together with their families and friends around Christmas time, they often regress to the behavior patterns they had when they were younger.

That's how we're usually used to dealing with parents, siblings and old friends. If, for example, you were seen as 'the troublemaker' growing up, you may become more loud-mouthed around your family, who may then respond in their own predetermined ways.

Or, you may have been the favored child, and feel compelled to agree with everything your parents say, even if your views have now changed as you've matured.

It can be stressful to feel pulled toward old patterns, however,

especially if you've grown beyond these old roles and they no longer reflect who you are. It can be stressful for spouses to see this change, too.

If this describes your situation, it's a good idea to observe your own behavior and notice if you feel pulled to revert to previous patterns. If you're in doubt, ask your spouse. Chances are they've noticed.

Here are a few things to try:

- Without being combative, try expressing an opinion or two that may not match how you used to think.

- Try seeing your family members as they are now, too, instead of letting the roles they once played color your whole view of who they are now.

- Bring up new activities (games or

puzzles, for example) and topics of conversation (staying away from hot-button issues) that may bring about a different dynamic, allowing people to interact in a new way.

- Talk about how you've changed over the years. Give examples of how you used to think and how you think today. As well as helping everyone get a better idea of who you are now, it may spur someone else to talk about how they've changed.

Working on being more of who you are at family gatherings can be difficult in the short term, but can relieve stress in the long run as you feel you can truly be yourself (or at least more of your true self) with the people you still love the most.



Message from the President *(continued from page 1)*

around you. A safe job environment is the foundation for success. In order to achieve our objective of quality and productivity, we have to build on safety. We've changed our safety awards program for this past year. I hope you're taking advantage of the safety lunches and offering feedback and opportunities for improvement whenever possible.

Last year at this time, we were all extremely concerned and frightened by the impending fuel price escalations. The prices seem to have stabilized, but we must stay cautious and wise in our usage of fuel and driving habits. Please be prudent and follow our standard guidelines in purchasing fuel for your company vehicles as well as your personal vehicles. Conserving energy today will, hopefully, guarantee a more secure future for the generations to come.

Congratulations to everyone who has celebrated a "Continuous Service" anniversary. And to those of you who are just getting started, I welcome you and challenge you to stay and grow with S. T. Wooten

Corporation. Please look for the article in this newsletter highlighting those who celebrated Continuous Service Anniversaries. We have some employees who have been with the company for over 40 years, and that is a tribute to the success of S. T. Wooten Corporation. It is very humbling to think back over the history of this company and realize the hard work, dedication, strength and integrity it has taken to get us to 2006. Some who contributed greatly are now gone, but it doesn't change their place in the company or their part in our success. To them and to each of you who are working along beside me and my family, I thank you and appreciate your decision to stay with us and hopefully see us through to many years ahead of success and prosperity.

The Wooten Family and S. T. Wooten Corporation wish each of you and your families a very Blessed, Merry Christmas and Happy New Year.



S.T. Wooten
Corporation

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